

Northwest





North West
*is a leading provider
of residential
development services.
For over two decades
North West has designed
new suburban
communities and built
fine quality homes
throughout
New England.*

*Solid business objectives
are the foundation of
past success and future
opportunity...*

- ▶ Maintain Conservative Business Practices
- ▶ Understand Real Estate Cycles & Trends
- ▶ Develop New Partnerships & Ventures
- ▶ Apply Innovative Services & Technologies
- ▶ Complete Projects On-Time & On-Budget
- ▶ Achieve Consistent Returns on Investment
- ▶ Exceed Partner & Customer Expectations



*Today,
more than ever,
we recognize the need to
differentiate
North West in
the competitive
marketplace.*

Longevity

... Accomplished history of projects producing positive results, solid value and industry accolades. . .

Approachability

... Personal long standing relationships with customers, lenders, investors, municipalities & industry providers. . .

Versatility

... Vast scope of services & products. . . Flexible contract arrangements & creative venture structures. . .



*An established
resume
of over a thousand residential
units comprised of custom
design-build homes, single family
neighborhoods, lifestyle & golf
course communities, townhome
villages, active adult projects and
local affordable housing initiatives.*



*NorthWest is
experienced
in a wide range of
residential services.
Our clients include:*

Home Buyers

Homeowners

Land Owners

Developers

Builders

Architects

Agencies

Lenders

Investors



Specialties

► **Joint Ventures & Partnerships**

Lending Institutions
Investors
Developers
Landowners

► **Development Consulting**

► **Permitting Services**

Subdivisions
Special Permits
Age Targeted
Affordable Housing

► **Construction Management**

Estimating
On-Site Supervision
Accounting Services

► **Construction Financing**

► **Sales & Marketing Management**

Brokerage Services
Strategic Marketing Plans
Collateral Design
On-Site Sales Management
Interior Merchandising

Features

► **Land Acquisition**

► **Infrastructure Development**

Roads
Sewer & Septic
Treatment Facilities

► **Residential Construction**

Design-Build Homes
Multi-Unit Condominiums
Planned Communities

► **Remodeling**

Custom Additions
Cosmetic Improvements
Historic Restorations

► **Energy Efficient Renovations**

Energy Audits
Solar Water Heaters
Window Replacement
Cellulose Insulation
Nutocrete™ Sealant

► **Light Commercial Construction**

Retail & Small Office
Mixed Use

A few of our many...

- **Meredith Bay, Lake Winnepesaukee:**
124 Lake Style Homes (Laconia, NH)
- **The Residences at Quail Ridge Country Club:**
174 Shingle Style Homes (Acton, MA)
- **Trail Ridge at Harvard:**
52 Village Townhomes (Harvard, MA)
- **The Residences at Black Rock Country Club:**
75 Semi-Custom Shingle Style Homes (Hingham, MA)
- **Franklin Place:**
12 Cape Cod Style Townhomes (Acton, MA)
- **Mill Farm:**
24 Village Townhomes (Falmouth, MA)
- **Maplewood Estates:**
71 Traditional Colonial Homes (Nashua, NH)
- **Greystone Estates:**
225 Traditional Colonial Homes (Westford, MA)
- **Hillside Place:**
35 Village Townhomes (Acton, MA)
- **Pond View Estates:**
16 Semi-Custom Home Styles (Stow, MA)
- **Bellows Farm:**
117 Semi-Custom Neo-Cape Style Homes (Acton, MA)
- **Monument Farm:**
13 Design-Build Estates (Concord, MA)
- **Tall Pines:**
24 Design-Build Estates (Carlisle, MA)
- **Malcolm Meadows:**
12 Active Adult Cape Style Townhomes
- **Stonemead Estates:**
30 Design-Build Home Styles (Acton, MA)
- **Old Harvard Estates:**
40 Design-Build Home Styles (Boxborough, MA)



Partnerships
Joint
Ventures
Collaborations
Relationships
Affiliations



*With a large network
of industry professionals and a
core team of experienced partners &
dedicated employees North West is positioned
to meet all the needs required for the
future of residential development.*

Collaborative ventures have been one of North West's most rewarding experiences. We have successful partnerships with lending institutions, private investors, fellow developers and land owners. A premier example is North West Starbuck, a partnership developed with Miller Starbuck Construction, a custom residential building & renovation firm with over twenty years of experience on Cape Cod, Martha's Vineyard, Nantucket and Rhode Island.

*For over ten years **North West Starbuck** has been building within renowned communities such as Willowbend Estates, Ballymeade Country Club and The Ridge Club. We've developed charming pedestrian orientated villages in Falmouth, masterpiece contemporary estates in the dunes of Truro, retreats of understated elegance in the Katama plains and many more remarkable projects.*

*Partnerships **benefit both parties** by expanding markets, purchasing power and labor forces while maintaining consistent business principles and management practices. It is for these reasons that North West actively pursues new joint ventures and partnership opportunities.*



NorthWest is proud to be recognized by the National Association of Home Builders and the Builders Association of Greater Boston for exceptional sales & marketing and is the recipient of several PRISM awards. Additionally NorthWest has the great honor of being recognized as the first Energy Star Builder of the Year in Massachusetts.

NorthWest will continue to follow the same successful business practices which have proven effective over the years while exploring new ways to develop and grow as the industry continues to change.

With the resources available to expand into new markets and a dedication to providing a diverse and innovative portfolio of products & services, NorthWest is prepared for and committed to a successful future.

